

34, Jalan Tembikai, Sri Rambai, 14000 Bukit Mertajam. Tel: 5396688

18 October 1996

Mr. Jason K. J. Khoo K.B. BANDARAYA (P. PINANG) SDN BHD PULAU PINANG

Dear Jason,

Just a letter of appreciation from me saying thanks for all the service rendered all these years.

It seemed such a short time ago when I first met you at Pesta Pulau Pinang and I remembered you demonstrating BEAM central vacuum system to us. That was more than five years ago and I have since installed the system in my home.

I must say that you were very persuasive, extolling the virtues of your vacuum system. And the system really proved itself. But what prompted this letter of appreciation was the excellent follow-up service and the rapid trouble-shooting you have rendered all these years. The response leaves us with little to complain about. Thanks for handling our troubles with understanding and a sense of urgency. I appreciate those times when you came over personally to ensure a rapid solution of the problem.

You know that I have recommended some of my medical colleagues and friends to you for this vacuum system. As far as I know, they are well satisfied and have not given me any negative feedback at all.

Thanks again for these years of friendly, personal service. May you excel even more in the years to come. My family and I extend our best wishes for your future success.

Yours sincerely,

(DR. WAN KWONG SUM)